ABC HEATING AND AIR

Residential heating, cooling & indoor air quality
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Sacramento, CA 95838
(916) 555-0142 · office@abcheating.example
abcheating.example
License CSLB #1078421

ESTIMATE

Number **EST-1001**
Date **Oct 31, 2026**
Valid until **Nov 30, 2026**

PREPARED FOR

Jordan Rivera (sample)
2847 Willow Creek Dr
Roseville, CA 95661
(916) 555-0177
jordan.rivera@example.com

JOB SITE

2847 Willow Creek Dr
Roseville, CA 95661

WORK PERFORMED / SCOPE

Existing 2009 R-22 condenser and 80% furnace are at end of life. Options below replace the outdoor unit, coil and furnace as a matched system.

EQUIPMENT ON THIS JOB

Air Conditioner	Carrier (existing) 38TXA036	3 ton · 13 SEER · R-22	S/N 0809E04411

OPTION A **Central Air & Gas Furnace System** **Choice**

Reliable, budget-friendly replacement of your air conditioner, indoor coil and furnace with standard-efficiency equipment. Includes everything needed for a complete, code-compliant install and a 10-year registered parts warranty.

- **Air conditioner - 3 ton, single-stage, 14.3-15.2 SEER2** — **$5,701.00**
  New outdoor air conditioner, single-stage compressor, current low-GWP refrigerant (R-454B or R-32). Meets DOE regional minimums.
  Carrier Comfort 16 Air Conditioner · Model 26SCA536W003

- **Evaporator coil - 3 ton, cased, matched** — **$1,928.00**
  New indoor cooling coil matched to the outdoor unit (required with new-refrigerant systems; old coils cannot be reused). Includes TXV/metering device and any required refrigerant leak sensor.
  Carrier Uncased A Evaporator Coil · Model CAAVU3617AMA

- **Gas furnace - 80k BTU, 80% AFUE, single-stage** — **$3,521.00**
  Standard-efficiency gas furnace with single-stage burner. Uses existing metal flue/ chimney venting.
  Carrier Comfort 96 Gas Furnace · Model 59SC6A080M17--16

or $252.23/mo* Choice system price, tax included **$11,874.06**

OPTION B Central Air & Gas Furnace System **Priority** SELECTED

Our most popular option: a two-stage air conditioner and 96% high-efficiency furnace that run longer at low speed for quieter, more even comfort and lower energy bills. Adds a smart thermostat, upgraded filtration, surge protection and 5 years of labor coverage.

Air conditioner - 3 ton, two-stage, 16-17.5 SEER2 — $8,119.00
Two-stage outdoor air conditioner. Runs on low speed most of the time for steadier temperatures, better humidity removal and lower bills.
Carrier Performance 18 Air Conditioner · Model 26TPA836W003

Evaporator coil - 3 ton, cased, matched — $2,030.00
New indoor cooling coil matched to the outdoor unit (required with new-refrigerant systems; old coils cannot be reused). Includes TXV/metering device and any required refrigerant leak sensor.
Carrier Multipoise Cased A Evaporator Coil · Model CAAMP3617AMA

Gas furnace - 80k BTU, 96% AFUE, two-stage, ECM blower — $5,825.00
High-efficiency condensing furnace. Two-stage burner and efficient blower motor give quieter, more even heat. Vents with PVC pipe.
Carrier Performance 96 Gas Furnace · Model 59TP6A080V17--16

Fall promotion - $500 off	1	-$500.00	-$500.00

Seasonal discount on a complete system replacement.

You save $500.00 in discounts

or $350.57/mo* Priority system price, tax included **$16,503.76**

OPTION C Central Air & Gas Furnace System **Premier**

The ultimate in comfort and efficiency: a variable-speed inverter air conditioner and modulating furnace that adjust in small steps to hold temperature within a degree, remove more humidity and run whisper-quiet. Includes communicating controls, premium filtration and 10 years of parts and labor protection.

Air conditioner - 3 ton, variable-speed inverter, 18-24 SEER2 — $11,463.00
Top-efficiency inverter air conditioner that adjusts output in small steps to match the load. Quietest operation and best humidity control.
Carrier Infinity 21 Air Conditioner · Model 26VNA136W003

Evaporator coil - 3 ton, cased, premium / communicating match — $2,309.00
Premium matched coil for two-stage or variable-speed systems, required to reach the rated efficiency.
Carrier Cased V Evaporator Coil with Vertex Technology · Model CVAVA3617XMA

Gas furnace - 80k BTU, 97-98% AFUE, modulating, variable-speed — $7,642.00
Premium modulating furnace that adjusts its flame in small steps for very steady temperatures and maximum gas savings.
Carrier Infinity 98 Gas Furnace · Model 59MN7C080C17--14

Thermostat - communicating system control (installed) — $1,035.00
Manufacturer communicating control required to unlock full two-stage/variable-speed features, diagnostics and alerts.
Carrier Infinity System Control · Model SYSTXCCITC01-C

or $508.69/mo* Premier system price, tax included **$23,947.35**

INCLUDED WITH YOUR NEW SYSTEM – CENTRAL AIR & GAS FURNACE SYSTEM (PRIORITY)

Everything below is included in the system price.

- ✓ Condenser Equipment Pad
- ✓ HVAC Surge Protector
- ✓ Condensate pump / neutralizer
- ✓ Gas connection
- ✓ Media Filter Cabinet Install
- ✓ Mechanical Permit - Equipment Replacement
- ✓ Load calculation (Manual J) and equipment sizing
- ✓ Removal, haul-away and refrigerant recovery
- ✓ Extended labor warranty - 5 years
- ✓ Installer workmanship warranty - 2 years
- ✓ Floor protection and shoe covers on every visit
- ✓ Electrical disconnect + whip (installed)
- ✓ Thermostat - Wi-Fi (Contractor Grade)
- ✓ PVC intake/exhaust venting - condensing appliance
- ✓ Electrical reconnect - existing circuit
- ✓ Plenum / duct transitions
- ✓ Refrigerant charge verification and trim
- ✓ Startup and commissioning
- ✓ Installation labor - split system
- ✓ Equipment Warranty Registration
- ✓ Condensate drain line + float safety switch
- ✓ Work area cleaned daily and at completion

Your options

Option A · Choice	Central Air & Gas Furnace Syst…	**$11,874.06** or $252.23/mo*
Option B · Priority SELECTED	Central Air & Gas Furnace Syst…	**$16,503.76** or $350.57/mo*
Option C · Premier	Central Air & Gas Furnace Syst…	**$23,947.35** or $508.69/mo*

Deposit to schedule: 50% of the option you choose

Totals include sales tax at 8.75%.

*Estimated monthly payment at 9.99% APR for 60 months. Monthly payments are estimates, subject to credit approval. Actual rate and term may vary.

NOTES

Thank you for trusting us with your home comfort.

TERMS & CONDITIONS

This estimate is based on what we could see and measure during our visit and is valid for 30 days from the date above. The price includes only the equipment, materials and labor listed; anything not listed is not included. Because equipment and refrigerant prices can change quickly, we may need to re-price the work if you accept after the expiration date.

If this estimate shows more than one option, only the option you select and sign for becomes part of our agreement. Optional add-ons are included only if you select them. Sales tax, permit fees and disposal fees are shown separately where they apply.

We will schedule the work after we receive your signed approval and a deposit of 50% of the total. Start and completion dates are estimates; weather, equipment availability, inspections, utility work and other conditions outside our control can cause delays, and we will keep you informed.

We will keep the work area clean, protect floors where we walk, and remove old equipment and job debris unless noted otherwise. Your signed estimate, together with any signed change orders, is our complete agreement and replaces any earlier verbal or written quotes.

CUSTOMER ACCEPTANCE

Customer Signature · accepts the selected option and the terms above.